

About Us

Work with The Alliance and we'll put Virginians to work for you.



The decision to invest in a new or expanded operation is never taken lightly. The goal of the Hampton Roads Economic Development Alliance (The Alliance) is to match the business needs required for your company to be successful with the assets found in Virginia's Hampton Roads region. We help by facilitating your evaluation process and providing powerful tools that save you time and money as you seek to locate your new operation in our vibrant business community.

Representing the 15 individual counties and cities that comprise Hampton Roads, The Alliance highlights the unique individual assets of each municipality while emphasizing the collective strengths of the region. Hampton Roads is truly interdependent economically, socially, and culturally, and success in one jurisdiction is success for all.

Recognized by the International Economic Development Council, The Alliance is one of only 25 Accredited Economic Development Organizations (AEDO) in the nation. Earning an AEDO accreditation tells clients and investors The Alliance is superbly qualified to support a client's business needs and effectively manage national and global marketing programs.

Our Services

- We are your one-stop source for information and cost comparisons
- We'll provide you with a program manager dedicated to your project
- We work in confidentiality and without charge
- We coordinate visits highlighting our 15 localities
- We help identify appropriate sites
- And we connect you with experts in the region to help in your expansion