



International Client Questionnaire

Your answers to the following questions will allow the Hampton Roads Economic Development Alliance (HREDA) to be of the greatest assistance to you during our visit.

The information you supply will be kept strictly confidential.

ABOUT YOUR COMPANY

How many years in operation? \_\_\_\_\_
How many employees? \_\_\_\_\_
How many locations? \_\_\_\_\_
Which countries? \_\_\_\_\_
Annual turnover or sales? \_\_\_\_\_

Are you presently doing business in the USA?

Yes No

If yes, please check the appropriate description:

- Direct Sales-Mail Order
Distributors/Sales Representatives in the USA
Joint Venture
Own/Lease Facility

USA Locations: \_\_\_\_\_

Do you have a timeframe for your USA expansion?

Yes No

If yes, please indicate time frame: \_\_\_\_\_

Do you have a budget for your USA expansion?

Yes No

Your USA operation would be:

- Manufacturing
Distributing/Warehouse
Office
Retail
Research
Other \_\_\_\_\_

Would you like information on any of the following?

- Immigration issues
- Legal issues
- Financial incentives
- Foreign Trade Zones/Enterprise Zones
- Real Estate
- Labor Availability (please note employee classifications needed)
- International Social/Cultural amenities and/or activities

#### YOUR VISIT TO HAMPTON ROADS

What would you like to accomplish during a visit to Virginia's Hampton Roads?

- Session with International Council
- Meeting with Port of Virginia Representatives
- Discussions with potential Sales Representatives/Distributors
- Visit Available and Appropriate Sites/Facilities
- Explore Housing Choices
- Other (please specify)

Indicate the dates of your visit - arrival and departure days (two days is sufficient for most regional visits):

Please provide the specifics of your travel plans – airline and flight number or other transportation mode:

Would you like for HREDA to make lodging arrangements for you? If yes, please note your preference:

- Full Service/Business Hotel
- Limited Service Hotel
- Airport Hotel
- Leisure Hotel

Please advise appropriate contact information:

We look forward to receiving your completed questionnaire and your visit to Hampton Roads!

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